

CATEGORY MANAGER PROBIOTICS & FUNCTIONAL HEALTH INGREDIENTS (M/F/D)

**GERMANY, SWITZERLAND & AUSTRIA
BUCKTON SCOTT GERMANY GMBH**

ABOUT US

We are an international supplier of high-quality functional ingredients for the food, beverage, pharmaceutical, pet food and dietary supplement industries. Our portfolio includes amino acids, plant extracts, vitamins and other innovative health ingredients. To expand our Functional Ingredients business division, we are currently strategically developing the Probiotics & Microbiome Solutions segment. To this end, we are looking for a committed Category Manager for Probiotics & Functional Health Ingredients (m/f/d) to actively help shape this growth area.

YOUR RESPONSIBILITIES

- Building and developing our product portfolio in the field of probiotics, postbiotics and functional microorganisms
- Identifying new market trends, applications and business opportunities
- Providing technical and commercial support to our sales team
- Managing and developing international supplier partnerships
- Advising our customers on product applications and formulations
- Preparing technical product documentation, presentations and market analyses
- Supporting product launches and go-to-market strategies
- Attending international trade fairs and industry events
- Working closely with sales, procurement, marketing and quality management

YOUR PROFILE

- Experience in product management, business development, technical sales, procurement or marketing of functional ingredients, food supplements, foodstuffs, pet food or related sectors
- An interest in probiotics, gut health, the microbiome and functional health solutions
- A technical understanding of ingredients and their applications
- Enjoyment of building new product categories and markets
- Entrepreneurial mindset and a structured, independent approach to work
- Strong communication skills and a confident manner when dealing with customers and suppliers
- Excellent command of German and English
- Willingness to travel internationally

WE ALSO WELCOME CANDIDATES FROM OTHER FIELDS

You don't need to be a proven expert in probiotics. What matters most is your curiosity, your understanding of functional ingredients, and your motivation to help us build a new business division.

THE PLUS

- Experience with probiotics, prebiotics or postbiotics
- Knowledge of the food or dietary supplement industry
- Experience in developing new products or business areas
- A network within the ingredients or health sector

WE OFFER

- An exciting role with significant scope for growth
- Building a business unit with a strong future
- International projects and collaboration with innovative partners
- Flat hierarchies and quick decision-making processes
- Flexible working arrangements
- Attractive career development opportunities in a dynamic market environment

INTERESTED?

We look forward to receiving your application!

Please send your documents, including your salary expectations and possible start date, to:

christian.hanke@bucktonscott.de